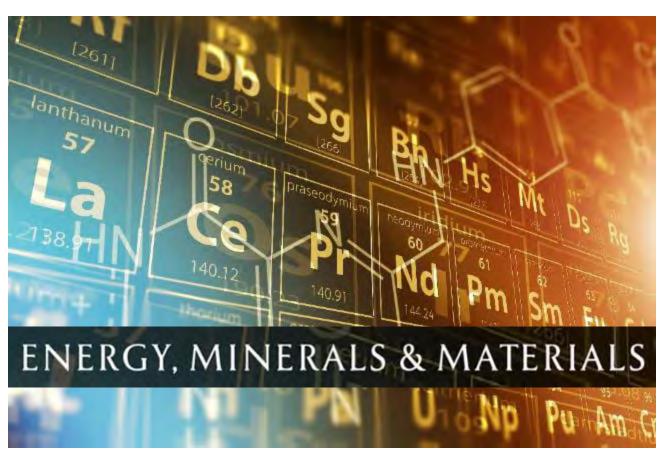




### **Need nickel? So does LME!**



CES Roundtable, April 26, 2022

## **Agenda**

- Welcome, 8:30 AM
- Overview on nickel
- Panel
  - Ernest Scheyder, Reuters
  - Albert Helmig, Grey House/CSIS
  - Bob Maguire, Carlyle
- Interactive discussion followed by open Q&A
- Adjourn, 10:30-11:00 AM

### WHAT CHINA'S CONTROL OF NICKEL MEANS FOR THE ENERGY TRANSITION

#### MICHELLE MICHOT FOSS



By Michelle Michot Foss and Jacob Koelsch

The authors examine tensions in nickel supply and value chains within the context of broad aspirations to electrify transport. Through their case study, which focuses on China's growing presence in Indonesian nickel extraction and processing, they contend that China is positioning itself as a gatekeeper to the energy transition — with vast implications for strategic planning in the United States.

DOI: https://doi.org/10.25613/30S0-Y623 C

Download the executive summary and the full research paper below.

executive-summary-nickel-041122

research-paper-nickel-041122

April 11, 2022, 9:45 a.m.

Print

https://www.bakerinstitute.org/research/need-nickel-how-electrifyingtransport-and-chinese-investment-are-playing-out-indonesianarchipelago

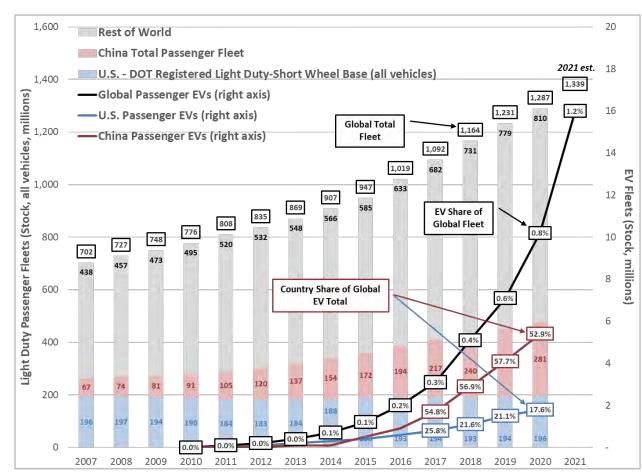


## EVs in the (Speculative) Driver's Seat

#### Sales

#### 80 Global Total Sales (millions) 50 U.S. EV Sales Global EV Sales (% of China EV Sales total and millions) **Europe EV Sales** Rest of World EV Sales **Global Sales of All Passenger** —Global Sales, All Passenger Vehicles (left axis) 3%, 2.2 2%, 1.1

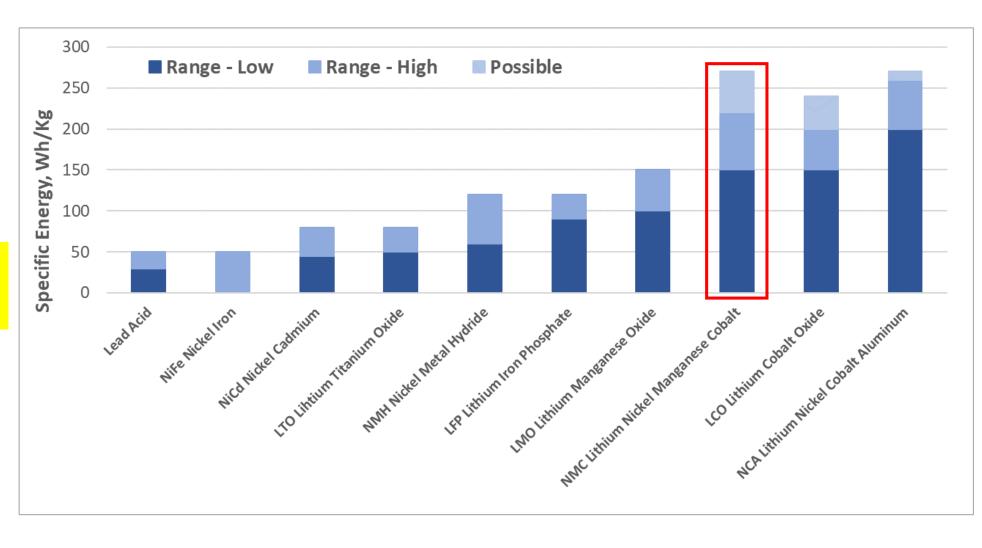
#### **Fleet**





## **Commercial Battery Chemistries**

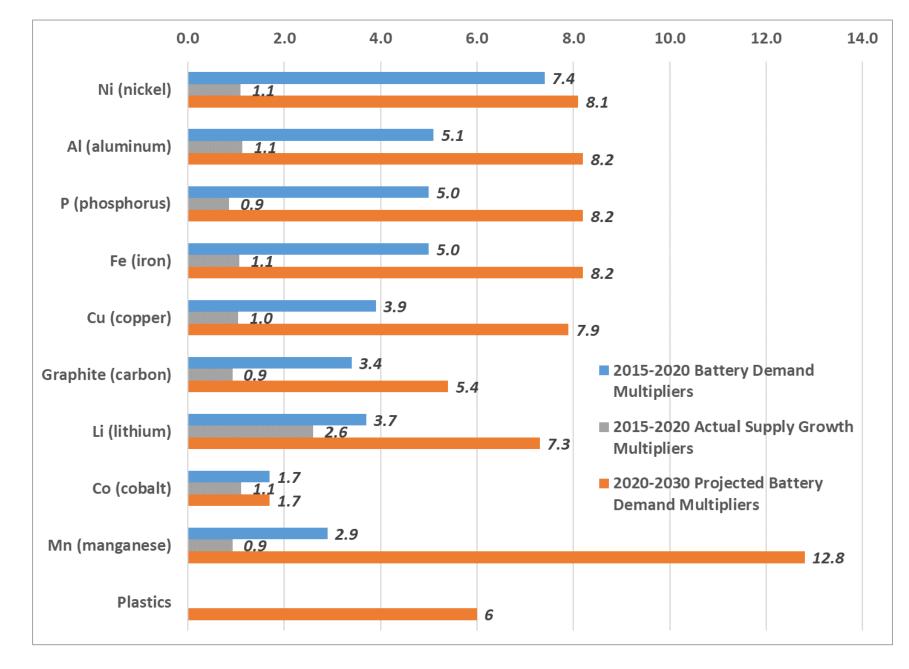
Gasoline = ~12,500 Wh/Kg





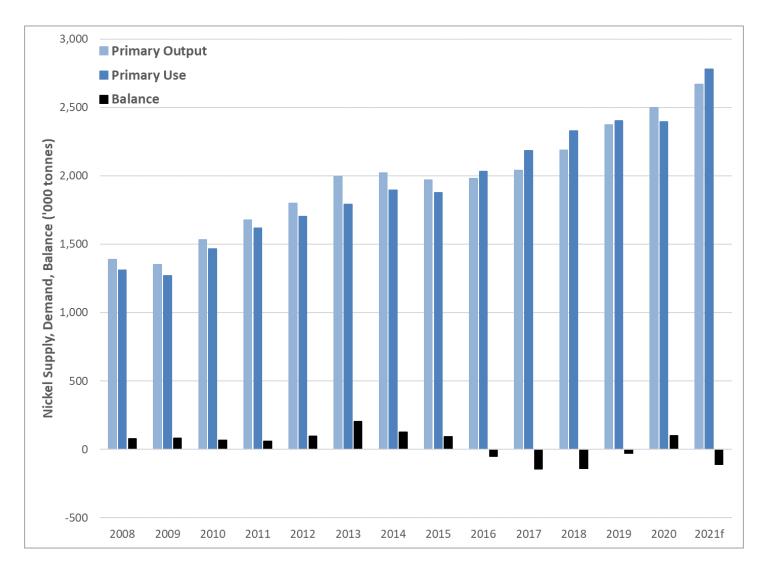
## All of the Growth Fit to Print

Growth multipliers reflect demand growth ONLY from EV production.





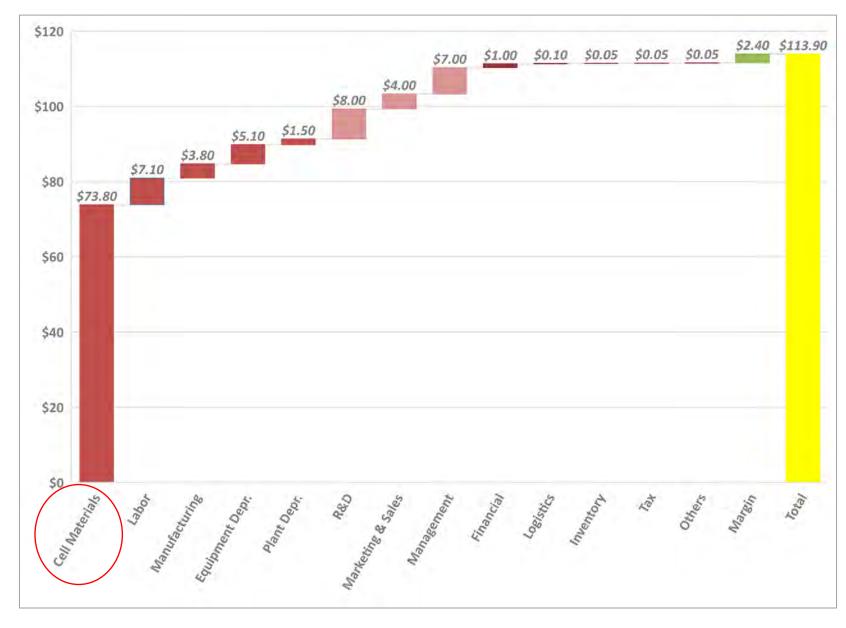
## **Tighter Balances**





## EV Supply Chain Begins Upstream

Upstream of cell materials are raw materials supply chains.

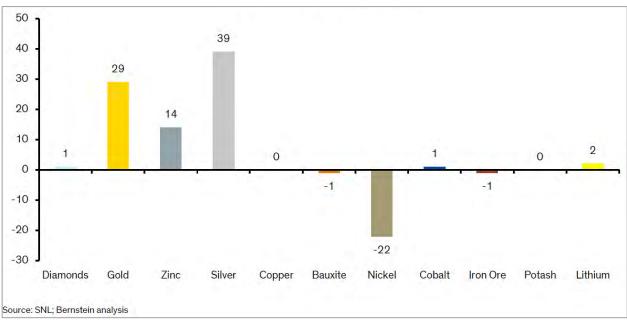




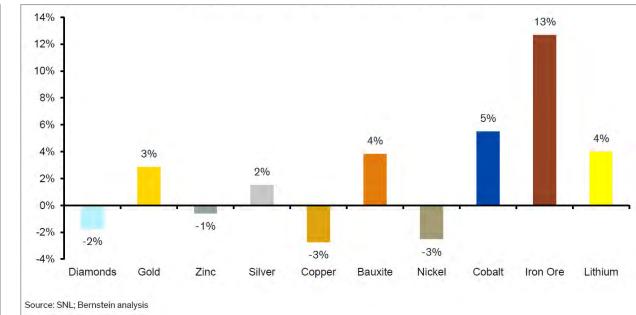
## Mining is a tough business...

#### A Typical Pattern

#### Change in Total Number of Projects Y-Y

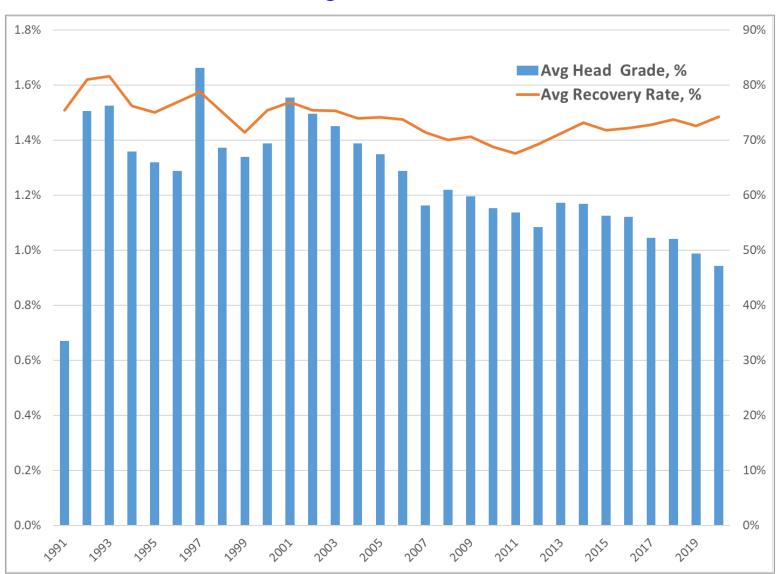


#### % Change in Reserves/Resource of All Projects



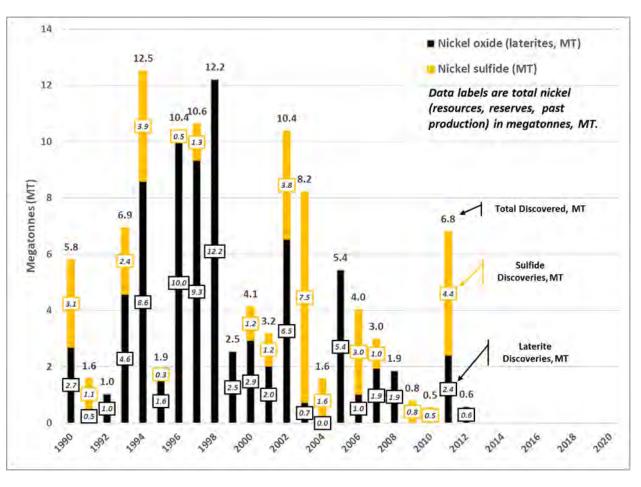


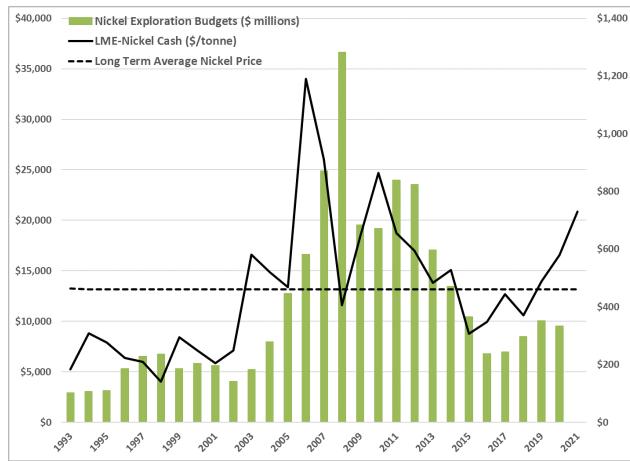
## ...anywhere...



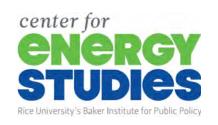


## ...at any price.





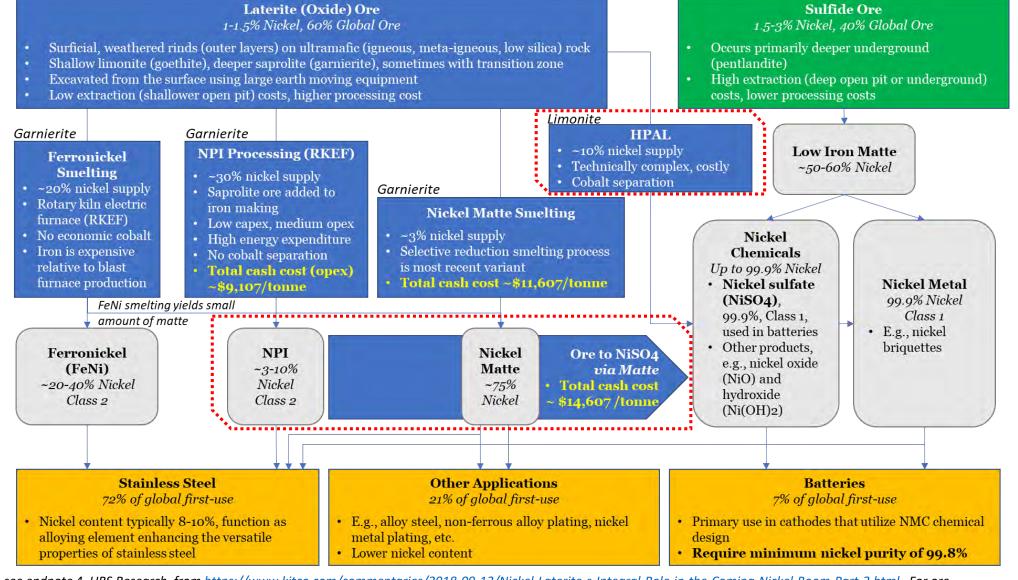




## Generalized Nickel Processing Streams

Note that sulfide ores typically are crushed, ground, floated to achieve concentrate and flash smelted to matte.

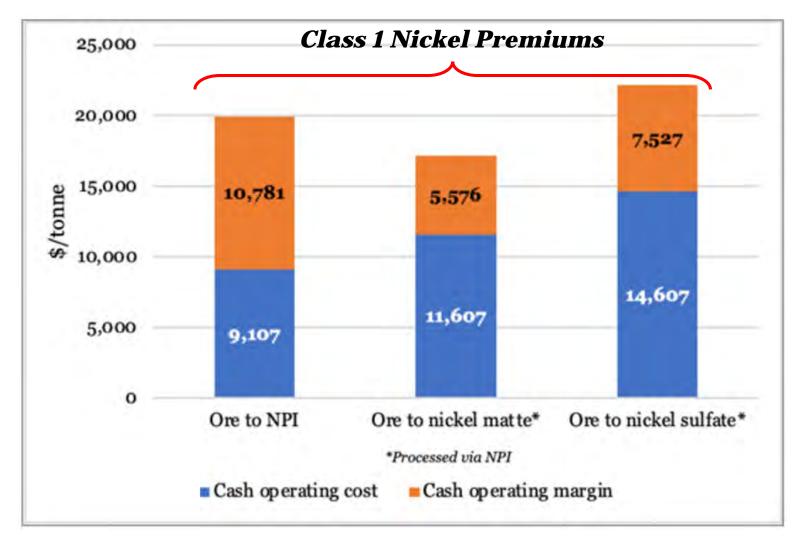
Red-dashed boxes capture strategies to process lowgrade lateritic ores to battery grade nickel.



Sources: Mineral nomenclature from USGS, see endnote 4. UBS Research, from <a href="https://www.kitco.com/commentaries/2018-09-13/Nickel-Laterite-s-Integral-Role-in-the-Coming-Nickel-Boom-Part-2.html">https://www.kitco.com/commentaries/2018-09-13/Nickel-Laterite-s-Integral-Role-in-the-Coming-Nickel-Boom-Part-2.html</a>. For ore treatment processes, please see Monhemius, A. J., 1987, Treatment of Laterite Ores of Nickel to Produce Ferronickel, Matte or Precipitated, Sulphide and Dayennort, W. and Moats, M. 2014, Nickel and Cohalisms, A. J., 1987, Treatment of Laterite ores of nickel to produce ferronickel matter or precipitated sulphide and Dayennort, W. and Moats, M. 2014, Nickel and Cohalisms.

https://www.researchgate.net/publication/291165654\_Treatment\_of\_laterite\_ores\_of\_nickel\_to\_produce\_ferronickel\_matte\_or\_precipitated\_sulphide\_and Davenport, W. and Moats, M., 2014, Nickel and Cobalt Production, Treatise on Process Metallurgy: Industrial Processes, <a href="https://mail.google.com/mail/u/0/?tab=rm#inbox/FMfcgzGllVqqdbQTprVMRmTWrpNSRjfp?projector=1&messagePartId=0.4">https://mail.google.com/mail/u/0/?tab=rm#inbox/FMfcgzGllVqqdbQTprVMRmTWrpNSRjfp?projector=1&messagePartId=0.4</a>. For processing costs, please see Sappor, J., 2021, Commodity Monthly – Nickel April 2021, S&P Global Market Intelligence, April, accessed via license. For global first-use figures, please see Nickel Institute, 2021, About Nickel and Its Applications, https://nickelinstitute.org/about-nickel-and-its-applications/.

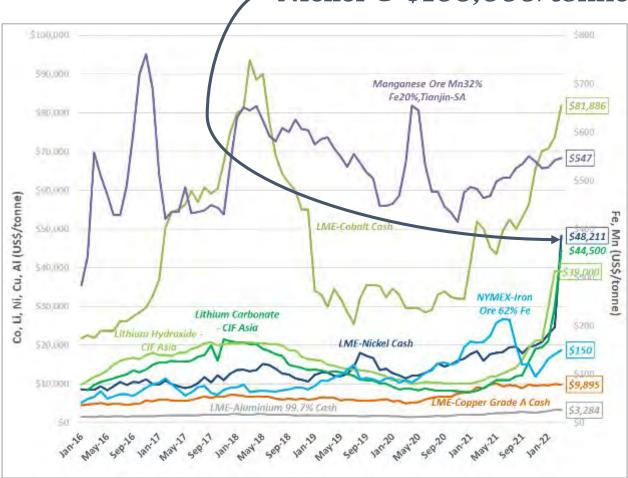
## **Aspirations**

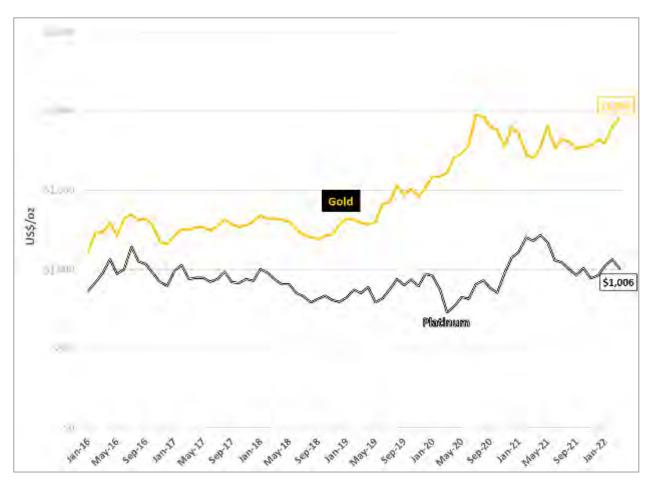




## Volatility (Can be) Our Friend

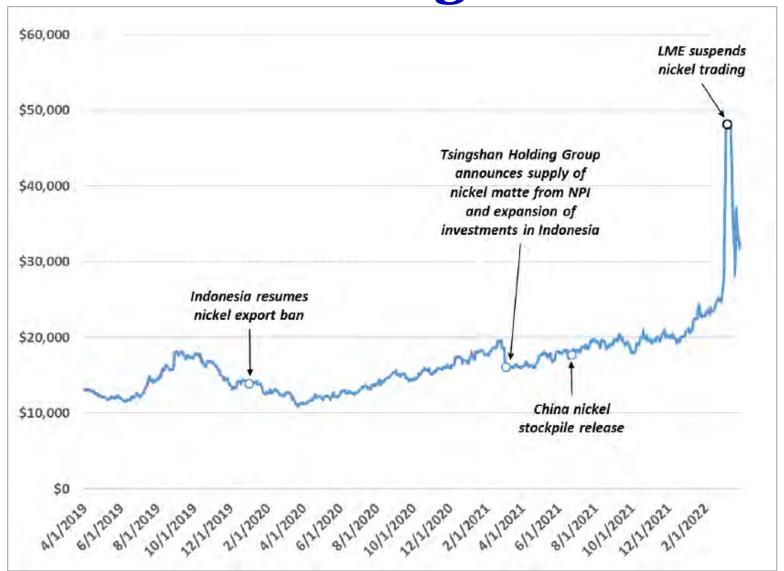
Nickel @ \$100,000/tonne (March 8, 2022) sez a lot.



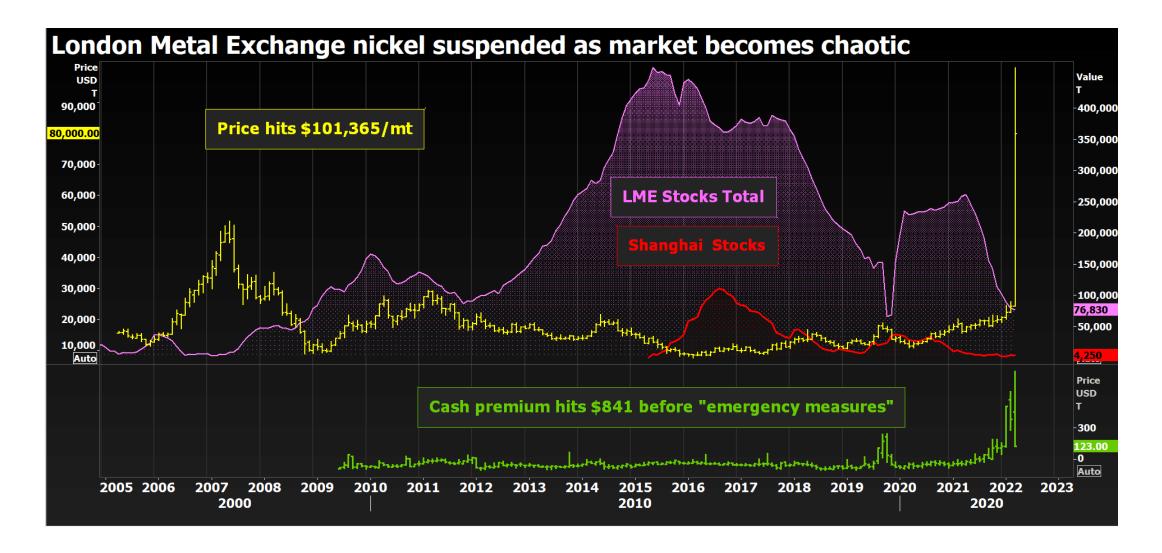




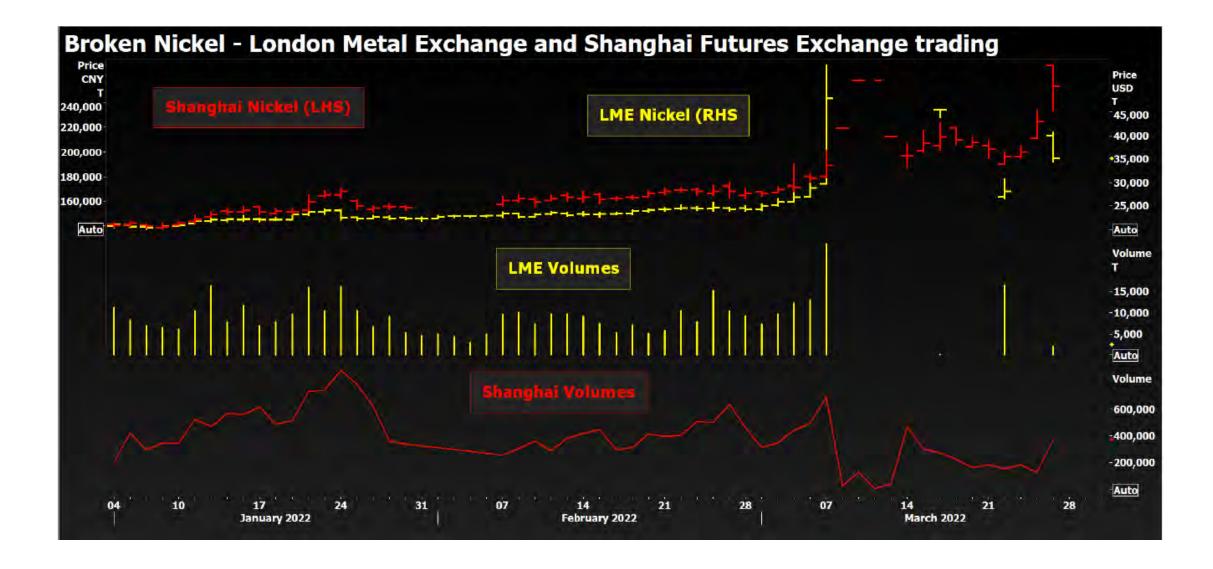
## The LME Trading Adventures





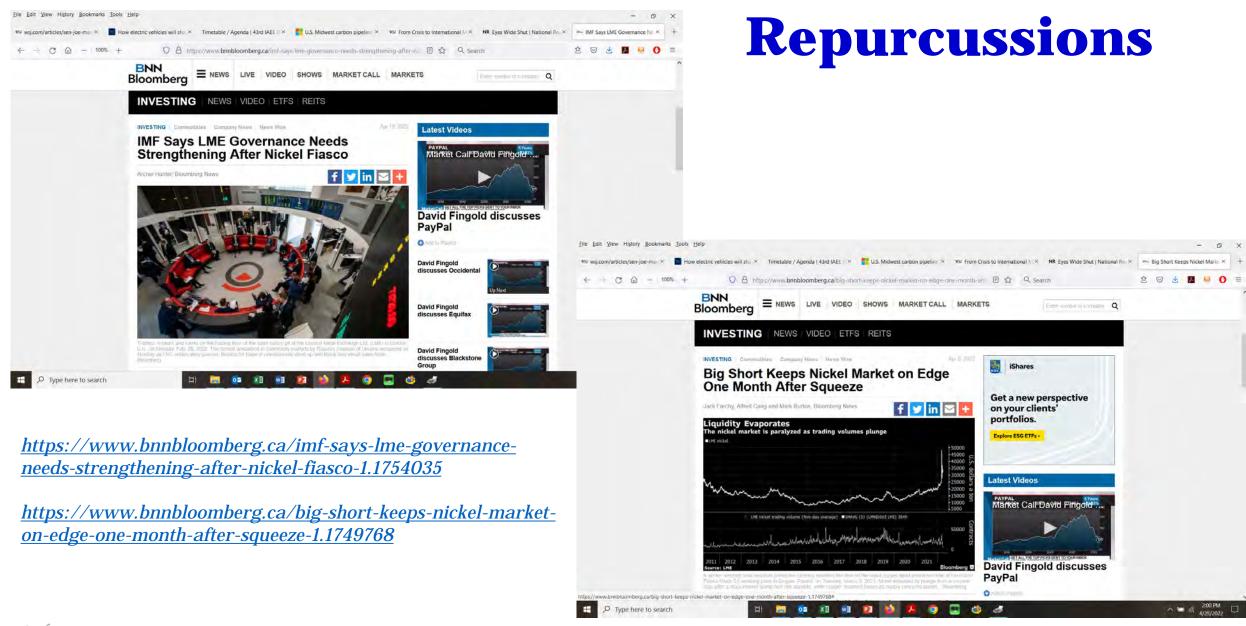








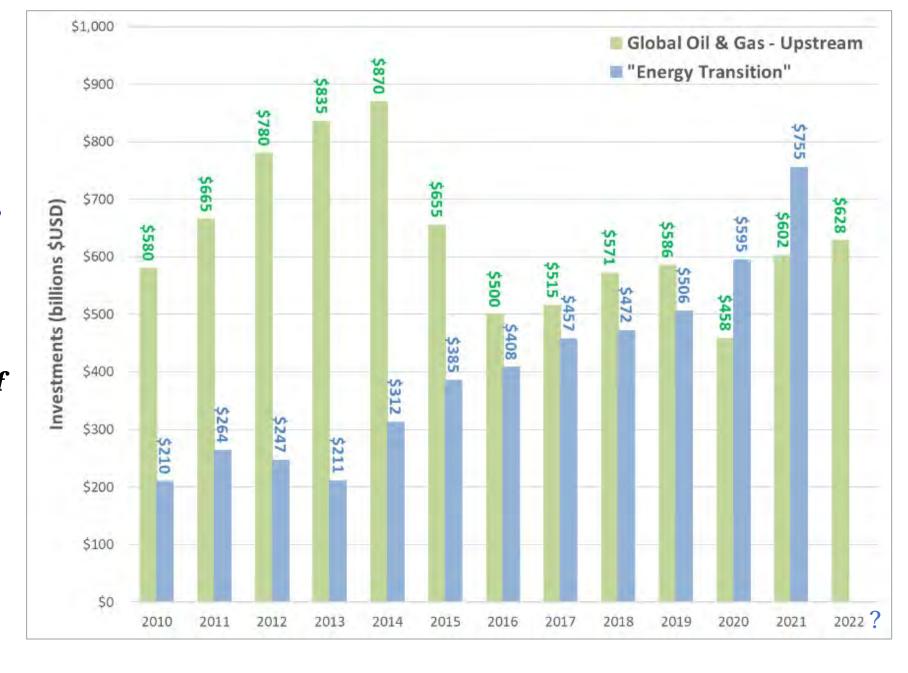
#### © M. Michot Foss, BIPP/CES/EMM





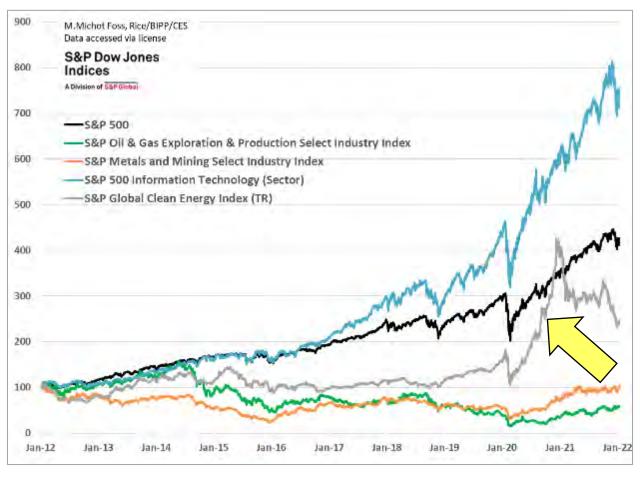
# The lure of "green" investment...

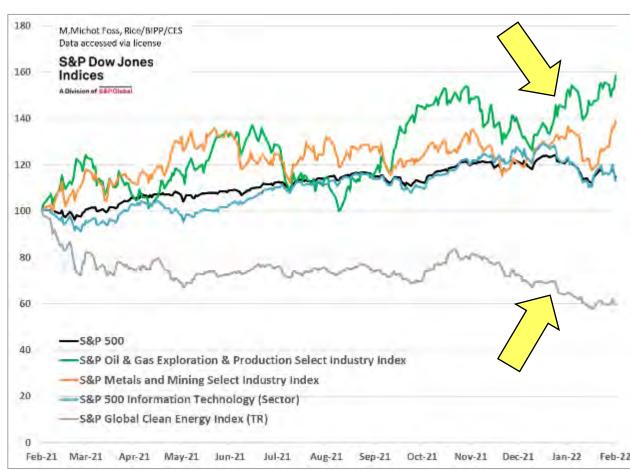
Note: For 2021 about half of "ET" investment is wind, solar; more than one-third electrified transport. CCS was ~0.3% of ET investment.





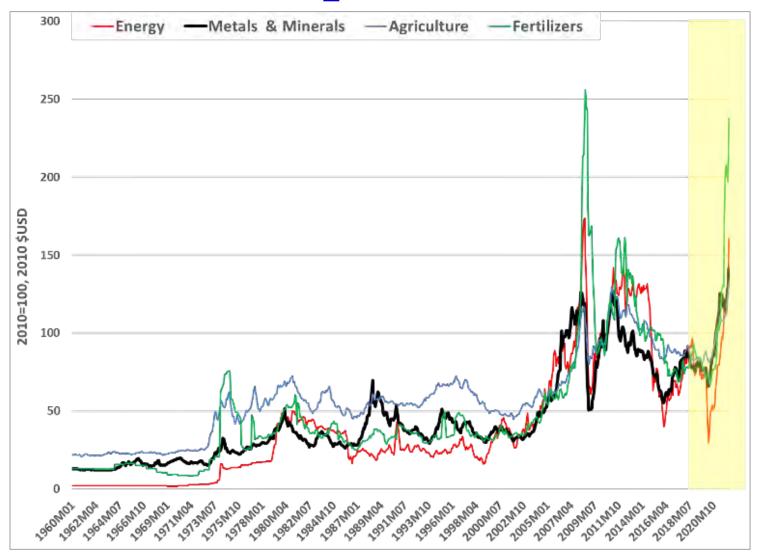
## ...but what a difference a year makes.







## A More Expensive World





## The Energy Transition Valley of Death

